CORPORATE PROFILE

TAC Co., Ltd.

Address
Tokyo Stock Exchange, 1st section (Securities code number: 4319)

Incorporation
December 15, 1983

Capital
¥736.2 million (consolidated net sales for the FY2020 (Apr.1 2020-Mar.31 2021))

Shareholders
Corporate website & IR

EBITDA
¥132.6 million

Turnover
¥19,749 million (consolidated net sales for the FY2020 (Apr.1 2020-Mar.31 2021))

Affiliated companies
TAC General Property Management Co., Ltd.
TAC Publication Sales Co., Ltd.
Waseda Management Publication Co., Ltd.
TAC General Property Management Co., Ltd.
TAC General Property Management Co., Ltd.
TAC's principle business is to develop professionals. The English word "profession" is derived from the word "profess" which means to declare oneself before God. In the Middle Ages, specialists such as priests, lawyers, accountants, doctors, teachers and engineers declared themselves to contribute to Japanese society "as a profession." People who became professionals by the grace of God had a great responsibility towards society and have the best of morals. TAC is aiming not only to enhance the skills of existing professionals, but also to contribute to Japanese society "as a company that creates professionals" by raising the new professionals needed in this new era.
Japan has achieved rapid economic development focusing on the manufacturing industry, and in the modern age, it has made innovation by combining advanced knowledge and information technology. And now Japan is trying to achieve further economic development by creating products and services optimized for each sector and responding to diversified and complicated needs.

The people who are always needed by society in the process of economic development in any age are those with specialized knowledge in each field. They are called "professionals". The content of the specialized knowledge required will, of course, change according to the change of the times, but the existence of "professions" with specialized knowledge is indispensable in the past, present and future. Since its establishment in 1980, TAC has nurtured and produced many "professionals" that are needed from time to time. Starting from the accounting and taxation area, it now extends to the legal, real estate, financial services, public officers and labor, IT, medical, and science areas.

We want to contribute to the development of society and future. Since its establishment in 1980, TAC has nurtured and produced many "professionals" that are needed from time to time. Starting from the accounting and taxation area, it now extends to the legal, real estate, financial services, public officers and labor, IT, medical, and science areas.

We want to contribute to the development of society and future.

President and CEO
Toshibo Tada

PROFILE
(Toshio Tada, Born: December 19, 1955) was graduated from the Faculty of Law of Keio University. After working with several companies, he joined TAC in 1983 as Senior Executive Director. He was elected as President in 2009, and October 2010 President and CEO.

TAC LICENCE COURSES

Finance and Accounting

CPA® / Bookkeeping / Construction Industry Accountant / Certification Exam for Business Accountant

Management & Taxation


Financial Services & Real Estate

Real Estate Appraiser / Architects and Building Engineers / First-Class Building Operation and Management Exam / Real Estate Transaction Agent / Licensed State Management Consultant / Licensed Representative of Condominium Management Company / Property Manager / Securities Analysis/CPA® / Securities Broker Representative / Financial Planner / SC Planner / /Sousuke Kantei / (Business Management Advisor / Directors of Money Lending Operations / Courses for Business Professionals

Law


Public Officer and Labor

Labor and Social Security Attorneys / Nenkin Kantei / Mental Health Management Exam / Government officials/SCM/ / Government officials/KSL/G / Government officials/Science / Police officers / Fire Department officers / Teacher’s Employment Exam

IT & International

IT Specialist / DOOM / CIA / DOOMO / CIA / Protection of Individual Information / Social Security and Tax Number System / PC / Certification Exam / TACIT / TOICET/L&R TEST®

Other

Licensed Electrical Engineer

License Courses

1108 / Started CCSA (Certification in Control Self-Assessment) course.
1109 / Started Government officials (finance).course.
1207 / Started Enrolled Agent (EA) course.
1209 / Started Protection of Individual Information Exam course.
1210 / Started The Proficiency Test in Trading Business course.
1216 / Started US Certified Management Accountant (US CMA) course.
1217 / Started Architect and Building Engineers course.
1220 / Started Teacher’s Employment Exam course.
1311 / Started Mental Health Management Exam course.
1303 / Started Social Security and Tax Number System course.
1310 / Started Business Management Advisor course.
1312 / Started Property Manager course.
1314 / Started Licensed Electrical Engineer class 3 course.
1315 / Started Souza Kantei course.
1317 / Started Nenkin Kantei course.
2011 / Started Licensed Electrical Engineer class 2 course.
2012 / Started Licensed First-Class Building Operation and Management Engineering course.

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History

Establishment

1980/12 TAC Co., Ltd. (TACP) established.
1981/02 Opened Tokyo Head school.
1982/01 Opened Osaka school (Currently Umeda school) and Nagoya classroom (Currently Nagoya school).
1986/08 Established TAC Business Management Consultant (TAC B.C.)
1986/01 Opened Suzuka school.
1987/05 Established TAC MOSAIC Business Management Consultant.
1987/09 Opened Tokyo Head school relocated due to business expansion.
1987/09 Opened Fukuoka school.
1989/04 Opened Ishikawa school.
1989/02 Opened Hyogo school.
1989/03 Opened Namba school. (Osaka school renamed to Umeda school).
1989/06 Opened Okayama school.
1989/12 Opened Okayama school.

Affiliated schools

1986/08 Kumamoto school.
1988/08 Mie Prefectural (Currently Guerra School).
1989/01 Kagoshima school.

Affiliated schools

2001/05 Established TAC Professional Bank Co., Ltd. (TPBA) wholly-owned subsidiary and started manpower staffing and manpower placement business.
2001/03 Opened Tokyo school.
2003/04 Opened Shikoku school.
2004/03 Ported Sendai school.
2005/05 Opened Gifu school.
2005/09 Opened Shizuoka school.
2005/11 Opened Fukuoka school. (Currently Hiroshiyama School).
2006/09 Opened TBP Urabe office.
2006/10 Opened Tokushu school.
2007/09 Established Online school.
2008/03 Established Kumamoto school.
2008/05 Opened Tokyo school.
2008/11 Opened Hyogo school. (Currently Hiroshiyama School).
2009/04 Opened TBP Nishi office.
2009/10 Opened Tsuchiura school.
2009/09 Upon merger, the business of supporting acquisition of license qualifications and publishing of W Seminar, Waseda Management Publishing Co., Ltd., which is a wholly owned subsidiary, was established.

Affiliated schools

2003/03 Takashima school.
2003/04 Fukushima school.
2003/11 Tokushima school.
2005/01 Kagawa school.
2005/11 Okinawa school.
2006/06 Nakamura school.

Affiliated schools

2013/04 Hyogo school newly constructed and relocated.
1993/04 Mito school newly constructed and relocated.
1994/04 Established TAC Publication Sales Co., Ltd. ( wholly owned subsidiary).
1995/05 Additional investment to Technological and Commercial Modern Education (DAILAN) Co., Ltd. to make it a subsidiary.
1998/08 Established TAC INFORMATION TECHNOLOGY (DAILAN) Co., Ltd. ( wholly owned subsidiary).
1999/10 Established Profound Network Co., Ltd.
1999/07 Established TAC General Property Management Co., Ltd. ( wholly owned subsidiary).
1999/08 Established Online School Co., Ltd. ( TAC’s wholly-owned subsidiary).
1999/12 Capital and business tie-up with Zoshiki Publishers Inc.
2006/15 Acquired all shares of Medical Office Staffing Kantei, Co., Ltd. And Kubo Medical Staffing Co., Ltd. to make them subsidiaries of TAC.
2007/01 Capital and business tie-up with TMCC Co., Ltd.
2010/01 Established Japan Finance Professional Development Association.
BUSINESS SEGMENT

Personal Education

Educational contents leading students directly to success and various learning media which fits to lifestyle

TAC’s study materials, which are revised every year, are prepared after thoroughly analyzing the latest question trend which allows students to learn effectively and efficiently. In addition to the traditional classroom courses and the Internet web courses, etc. Our educational contents of various learning media will guide students to success.

Classroom courses
- Study at any TAC branch nationwide
- Measures for license qualifications including Bookkeeping, for license qualifications IT and languages.

Correspondence courses
- Allows busy students to study anytime anywhere
- Training programs for practical skill for corporate clients.

Corporate Training

TAC contributes to the growth of our clients through education in developing human resources

TAC has a wealth of educational contents and know-how including excellent instructors, educational material, training programs, etc. accumulated over the years through our educational business targeting our individual customers. Utilizing such educational know-how and contents in the area of Certified Public Accountant, IT Specialist, etc. TAC provides broad range of educational services as one-stop service which covers planning to implementation of the program including practical training programs, social skill programs and language programs for corporate clients.

Training programs for practical skill
- Acquire basic knowledge in accounting, finance, tax, IT and languages.

Training programs for license qualifications
- Measures for license qualifications including Bookkeeping, Real Estate Transaction Agent, IT Specialist, etc.

Social skill-related programs
- Learn to build human relations required to run business smoothly.

Language Study
- Develops English language skills for communication and for business settings.

Manpower

Three Pillars of TAC Profession Bank

TAC has been providing license education for over 45 years and we have nurtured and produced many "professionals" for the business world each year. To make use of their knowledge cultivated in TAC, TAC Profession Bank mediates between candidates and corporations. At the moment, we provide three core business pillars based on job advertisement, manpower placement and manpower dispatching.

Challenges in medical area

Respecting requests from those seeking or changing job in medical area, we have been expanding manpower dispatching business, contracting business and manpower placement business. We strive to improve our service (expansion of job openings and enhancement of job recruitment) to respond to manpower needs in medical industry.

Job Advertisement
- We operate the job information website "TAC Career Navi", which is engaged in publishing job information magazines for the acquiring industry and producing corporate promotional videos.

Manpower Placement
- We provide manpower placement services for regular employees focusing on accounting, taxation, finance, and labor.

Manpower Dispatching
- We dispatch the most suitable staff (short term or long term, 2-3 days a week or 5 days a week, short time or full time, etc.)
TAC’s corporate philosophy is to contribute to society by developing professionals. To this end, we must continue to be a company that is trustworthy to our customers, shareholders, and society, as well as complying with social norms. Regarding the design of the company’s governance, we adopt an Audit and Supervisory Committee to further strengthen our governance.

### Affiliated Big Business

1. **Customer Satisfaction**
2. **Compliance / Fair Competition**
3. **Public Disclosure**
4. **Considerations of Environment**
5. **Respect for Human Rights**
6. **Social Contribution**
7. **Sustainability Management**
8. **Exclusion of Anti-social Forces**
9. **Role of Board Members**
10. **Practice of Corporate Governance by Board Members**

### Social Contribution of TAC

High School Students Learning Support Program

TAC’s "High School Students Learning Support Program" in April, 2015 in cooperation with JCCI. We provide lecture programs (basic level) free of charge to high schools. This way, we can support high school students nationwide to acquire skills of Bookkeeping. We also started to provide a lecture of Financial Planner from April, 2017.

TAC and Z-KAI are aiming to foster human resources combining high degree of professionalism, intelligence and sensibility to play essential roles in the next generation.

TAC holds competitions for accounting skill twice a year (spring and autumn): in low with Bookkeeping exams. Test scores are ranked and calculated on the same day and the prize is given to the national champion. It aims to enhance the accounting skill of high school and university students.

TAC and Z-KAI work partnership

TAC, whose main business is to develop professionals such as Certified Public Accountant and Certified Tax Accountant, and Z-KAI, whose main business is to foster “real academic ability” leading many students to enter prestigious universities, form a business partnership. It is expected that synergy effect will be created to maximize power to develop educational contents and services of each company, which will lead to promotion of new and effective solution to our customers. TAC and Z-KAI are aiming to further human resources combining high degree of professionalism, intelligence and sensibility to play essential roles in the near future.